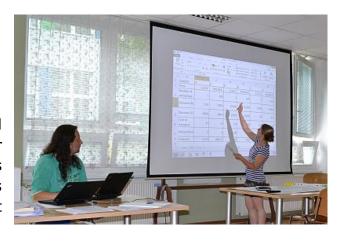


Our fourth day in Brno

In the morning after we had breakfast, we finished our worksheets and created posters showing the different situations which we had spoken about yesterday.



Our teacher Mr. Kral talked with us about the different situations and taught us the Rome-I regulation. In a nutshell it says that if you sign a contract you can choose the law that will rule the purchase contract if both parties talk about it before. If they don't talk about it, contract is governed by the law of the county where the seller has his habitual residence. But, like every time we work with the law, there is an exception to the rule... If one of the parties is a private person, in every case the law of his state where he has his habitual residence will rule the purchase contract but, there is an exception from the exception of the rule...:-)

Afterwards we talked about the directive of the EU governing the protection of consumers. The ratification of this directive influenced the purchase law in all countries of the EU last year. Now we had learned a lot about the Czech purchase law and the German purchase law so we started to discuss about the economic aspects esp. the comparison of offers. After we had made a price calculation, we wrote down some additional criteria for choosing a new seller. Then we talked about the benefit analysis and we made one by ourselves.

A benefit analysis helps you to decide which offer you will choose by different criteria. For example: The price, the quality, delivery conditions, environmental or social responsibility. You decide how important which criterion is and lay stress on it. Then you rate every criterion to each offer and in the end you sum up and so you see which offer is the best for your company.



In the afternoon we enjoyed the last time in the center of Brno. Most of us went shopping but some went to the lake and the fairground. For dinner we had really tasty meals. Now we're sitting outside in front of our hotel and we're talking about the last days. Tomorrow is our last day and something's we would miss but all of us are happy to see our families.

